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International Center for  
Competitiveness Studies  
in the Aviation Industry



Infrastructure, competition  
and development:  
Italian and European airports

*a conference for the presentation of the  
2008 ICCSAI Business Report*

Milan Politecnico  
Auditorium  
Via Pascoli, Milan

**December 12th, 2008  
3.00 p.m.**

**Event sponsorship by:**



One Works  
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and Urban Engineering

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## Agenda

- 15:00** REGISTRATION
- 15:30** WELCOME SPEECH  
**Gianluca Spina**  
*MIP Director, Milan Politecnico*
- 15:40** CONFERENCE OPENS  
**Fredmano Spairani**  
*ICCSAI President*
- 15:50** Infrastructure and competition in European aviation industry  
The ICCSAI Business Report 2008  
**Stefano Paleari**  
*ICCSAI Scientific Director*
- 16:05** The Italian scenario for infrastructural investment in the period 2009-2015  
**Giulio De Carli**  
*One Works*
- 16:20** The venture capital in the financing of new infrastructures  
**Massimo Pecorari**  
*Unicredit Infrastrutture Managing Director*
- 16:35** The financing of infrastructures in the new economic context  
**Alberto Eichholzer**  
*Equiter - Intesa San Paolo Group*
- 16:50** Regulatory policy: the Italian situation and the European scenario  
**Salvatore Sciacchitano**  
*ENAC Vice General Director*
- 17:05** ROUND TABLE  
**Umberto Bertelè (moderator)**  
*MIP President, Milan Politecnico*
- Giuseppe Bonomi**  
*SEA CEO*
- Raffaele Cattaneo**  
*Councilor for Infrastructures & Mobility of the Region of Lombardy*
- Ralf Behrendt**  
*Director Commercial Airport Relations Deutsche Lufthansa*
- Vito Gamberale**  
*F2i SGR CEO*
- Enrico Marchi**  
*SAVE President*
- Fabrizio Palenzona**  
*AdR President*
- 18:00** CONFERENCE CLOSING  
**Mario Valducci**  
*Chamber of Deputies' Transport Commission President*

## Infrastructure, competition and development: Italian and European airports

During the past year, air transportation was a center of attention in economical and political discussions. The “open skies” agreement between Europe and the USA, the dramatic rise in oil price, the Alitalia case and the effects of the market crisis on air transportation demand in the second half of the year, critically affected the industry’s competition and policy. However, the general sensation is that these turbulences are not to vanish shortly. In addition, the new government has the opportunity to reorganize the pattern of infrastructural projects, with particular regards to airports, through a revision of airport charges.

The title of the convention intentionally calls to mind three connected terms: infrastructures and competition as keys to development. In the last years the Italian market for air transportation showed to be one of the most open in Europe, but also to have a level of infrastructural investments much lower than the European average. The absence of a turnaround will weaken the system or airports as well, following the development of the national airline. The objective of this meeting is to take stock of the situation using a positive approach together with the other industry players.

This event represents one of the two yearly ICCSAI meetings, and in this case it is mainly targeted to operators and managers in the industry.

